Profiles

An ESOP Company

Winter 2006 NEWS of Interest to Weldon Distributors and Associates

Message From Our President

Mr. George Sipe

I am very proud when I look back to late 1999 and see just how far we have come since the inception of Weldon as an E.S.O.P. company. Over the last five years we have more than doubled in the number of employees and annual sales. Even through the trying times of 2002 we managed to grow our business, in no small part due to our philosophy of customer intimacy and a never-ending focus on providing *solutions* in a constantly changing manufacturing environment.

2006 will no doubt present a brand new set of challenges and opportunities. We will be prepared! During the course of this year we will become more "lean" with the continuation of our 5S program, development of a Value Stream Analysis system, new staffing and the introduction of new products to support both our grinding and automation business segments.

The future looks bright. I am confident of continued success and our ability to meet the ever-changing demands of our industry.

To Weldon's Distributors

and

Associates

The success we have enjoyed over the last few years is only partially due to the hard work and dedication of everyone here at Weldon. We are fortunate to have developed a great working relationship with our many distributors and sales agents. In these times of tough competition for a bigger piece of a seemingly smaller pie, it is gratifying to know that the sales force representing our company demonstrates the highest levels of integrity in the industry.

The pride in our representatives not withstanding, we also owe a debt of gratitude to the many suppliers who support our efforts to provide world-class products. The network of component suppliers for manufacturing parts, and industrial partners that provides us with everything from coolant filtration systems , to gaging, to robots, all play a major part in our success.

Thank you, everyone, and best wishes in the New Year from Weldon Solutions.

Animals are such agreeable friends - they ask no questions, they pass no criticisms.

George Eliot, *'Mr. Gilfil's Love Story,' Scenes of Clerical Life, 1857 English novelist (1819 - 1880)*

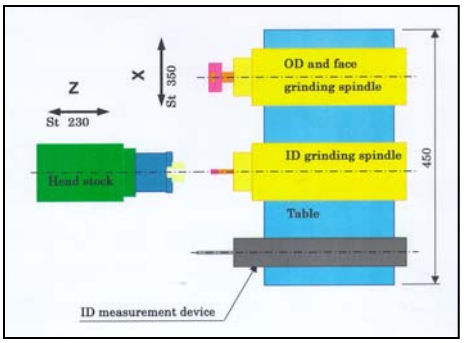
Inside…..

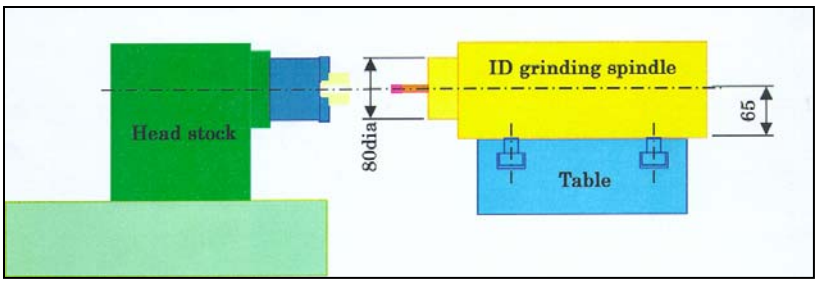
- **New UGC Compact ID Grinder**
- **Turnkey Automation**
- **Weldon Embraces "Lean" and "5S" programs**
- **IMTS Show in Chicago**

Weldon expands it's CNC Grinder Product line to include the *NEW* UGC Internal Grinding Machine

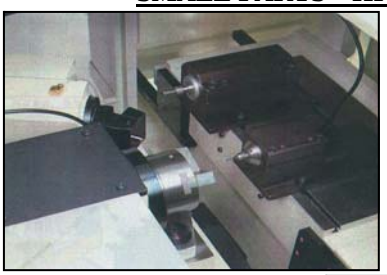
Weldon will soon be introducing the New UGC ID Grinding Machine, targeting smaller parts (and smaller budgets). Single and Dual spindle versions will be available. The UGC will compliment our current Phoenix ID Grinder which is much more viable for larger production parts.

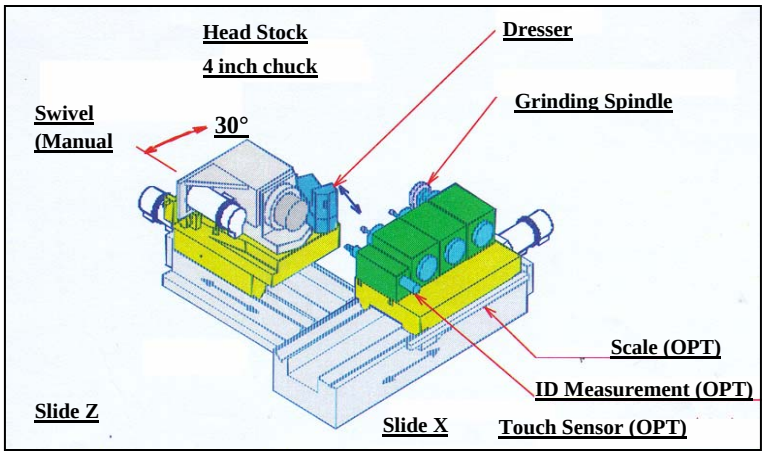
As with the AGN4 and P175, the UGC is a joint venture product between Weldon Solutions and Tsugami Corporation. This offers your customers the quality and reliability of a Tsugami, with the turn-key and service support Weldon is known for.





SMALL PARTS—HIGH PRECISION





"GOING LEAN"

Competing in industry today, demands that companies provide quality products on time and on budget. Weldon recognizes that to be successful, we must improve our products and processes. Our commitment to "Lean" has lead us to the development of a plant wide 5S Program and a VSM (Value Stream Mapping) program to better coordinate our sales, engineering, purchasing and production efforts.

Mr. Mike Roth (pictured above) of Roth Consulting Services, has been contracted to provide training and to facilitate the programs.

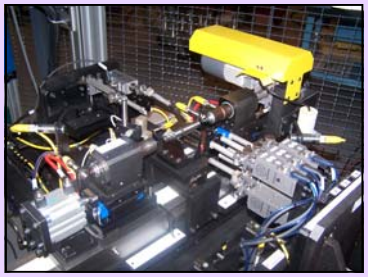
WELCOME BACK: MIKE STRICKLER

We are pleased to announce the return of Mike Strickler to the Weldon family. Mike started his career at Weldon in 1986 as a draftsman, then left us in 1997 to pursue other opportunities in the field of industrial automation. His return as a mechanical engineer has shown immediate benefits. With an intimate knowledge of our CNC grinder products, turnkey automation experience and Pro-E Software, Mike has "hit the ground running". Mike's passion is drag racing. He spends most of his free time working on his '67 Camaro. Mike is also a Live Sound Engineer for a Local Band.

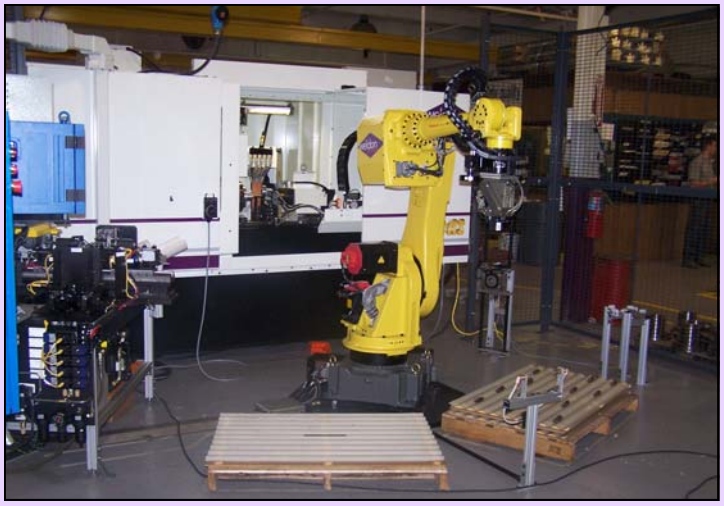
MR. VAN CROTTS OF CROTTS & SAUNDERS ENGINEERING

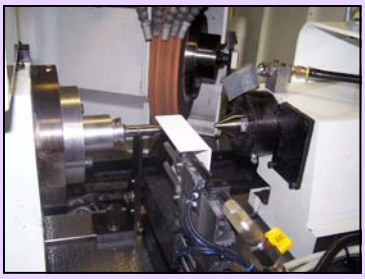
Hats off to Mr. Van Crotts, CMTSE, and President of Crotts & Saunders Engineering for his active involvement in AMTDA-AMT's Joint Statistics Committee (JSC), and for his dedication to the growth and technical advancement of our industry. Crotts & Saunders represents Weldon in Virginia, North Carolina and South Carolina.

WORLD-CLASS MANUFACTURER OF DRIVE SYSTEMS SELECTS WELDON TO PROVIDE GEAR SHAFT GRINDING CELL



Weldon Model 324A Midas CNC Grinder with Fanuc 710*i* machine tending robot, and Marposs post-process gage system.





Full turnkey for fourteen part sizes and styles, working from non-precision stacked pallet trays. The system includes; SBS Automatic Wheel Balancer, Dittel Acoustic Emission Sensor, Marposs In-Process Sizing Gage, Part Blow-Off Station, Automatic End-of-Arm Tool Changing Stations, STI Light Curtains and a Fanuc Vision System.

Weldon Distributors and Agents

AIM Machinery (OK)
Arizona Equipment & Supply (AZ)
CNC Precision Machines (Mexico)
Crotts & Saunders Engineering, Inc. (NC,SC,VA)
Hardin Machine Tools (MS, AL, FL Panhandle)
Harter & Marshall (WI)
Korte Machinery (TN)
AME (CO)
Kline Machinery Inc. (DE,PA,MD,S.NJ)
Robert E. Morris (MA,NH,CT,ME,N.NJ,LI,VT,RI)
REM Sales (MI,TX)
Smith Industrial Machine Sales (NY)
Superior Equipment Solutions (IN,KY,OH)
T.A.G. Tooling Accessories (NE,IA)
Ted Grob Sales (WI)

It is that time of year again…….

IMTS Show Reminder

The IMTS Show in Chicago is held every two years. This year the show operates from September 6th—13th, 2006. Weldon Solutions will be at the same booth as we were in 2004. Booth #B-7410 (north building upstairs).

Display Plans Include:

- 320S Midas CBN Peel Grind demonstration with full Turnkey Robotic Automation.
- Phoenix Single Spindle ID Cam Grinder.
- UGC Dual Spindle ID Grinder.
- "Ms. Pattie" Robotic Automation System….New and Improved for 2006.

It will be new and exciting this year.

weldon SOLUTIONS

International Manufacturing Technology Show

IMTS 2006

September 6–13, 2006
McCormick Place
Chicago, IL USA

For additional information:

WELDON SOLUTIONS
1800 West King Street
York, Pennsylvania 17404 U.S.A.

Website: www.weldonsolutions.com
E-Mail: info@weldonsolutions.com
Phone: 717-846-4000
Fax: 717-846-3624